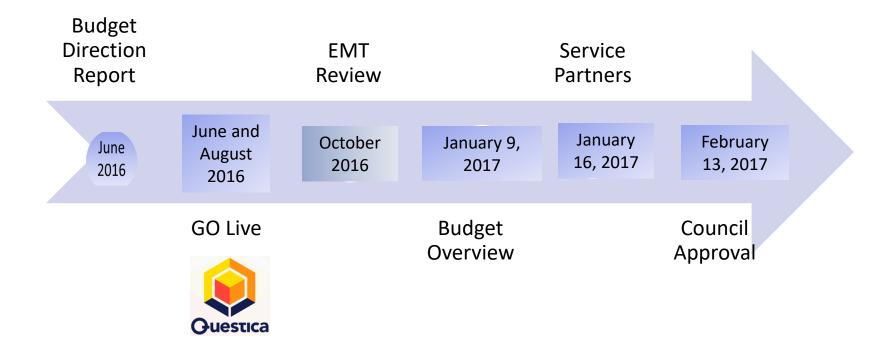


Overview Presentation January 9, 2017

2017 Business Plan Process



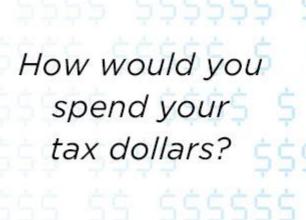


Public Engagement



BUSINESS PLAN & CAPITAL PLAN

/10/2020









Economic Outlook

- GDP is projected to grow by 1.8% in 2017
- Consumer Price Index was 2.3% as of October 2016
- Non-residential Building Construction
 Price Index was 3.2% as of 3Q2016



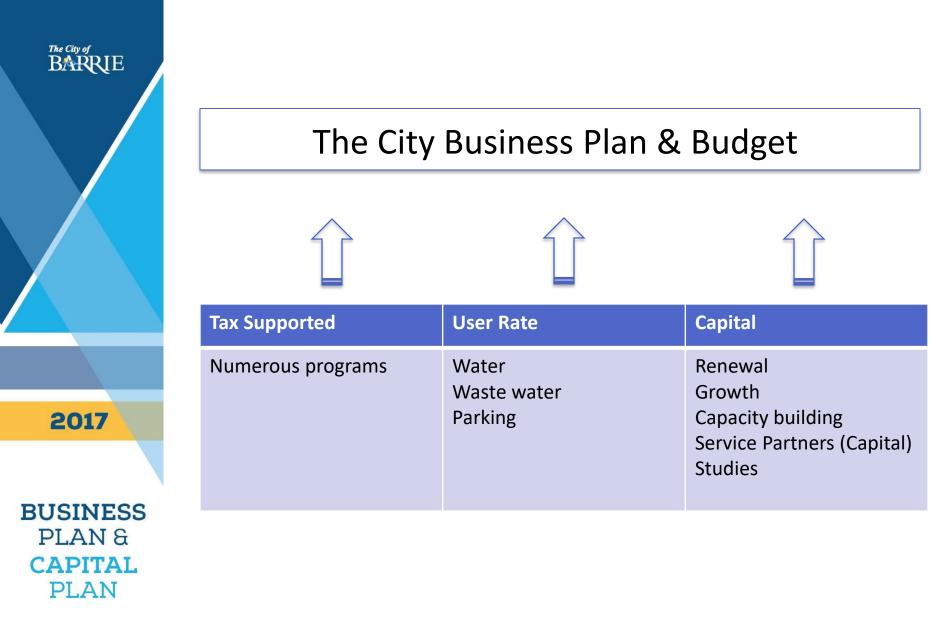


BUSINESS PLAN & CAPITAL PLAN



2017 Budget Directions

- Build 2017 Business Plan on cost of maintaining current service levels with any significant impacts (service level changes, complement levels) being presented to Council for consideration
- One year Operating Budget and three year Operating Forecast
- Development of 10 Year Capital Plan (1 Year Budget, 4 Year Forecast, 5 Year Outlook)
- A cap on any potential 2017 tax increase to 2.25%, excluding the 1% levy associated with the Dedicated Infrastructure Renewal Fund









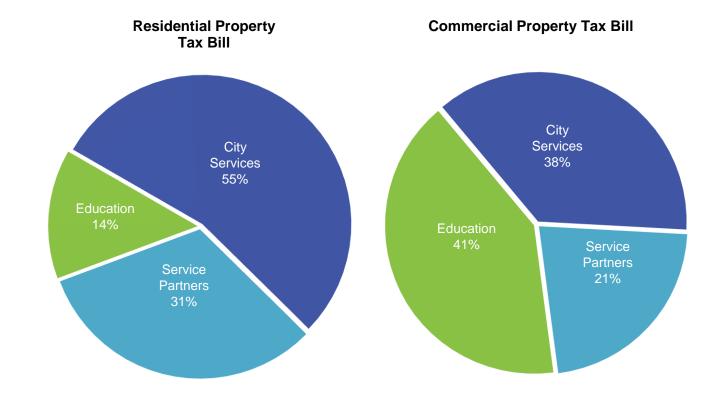
Building Blocks of the 2017 Budget



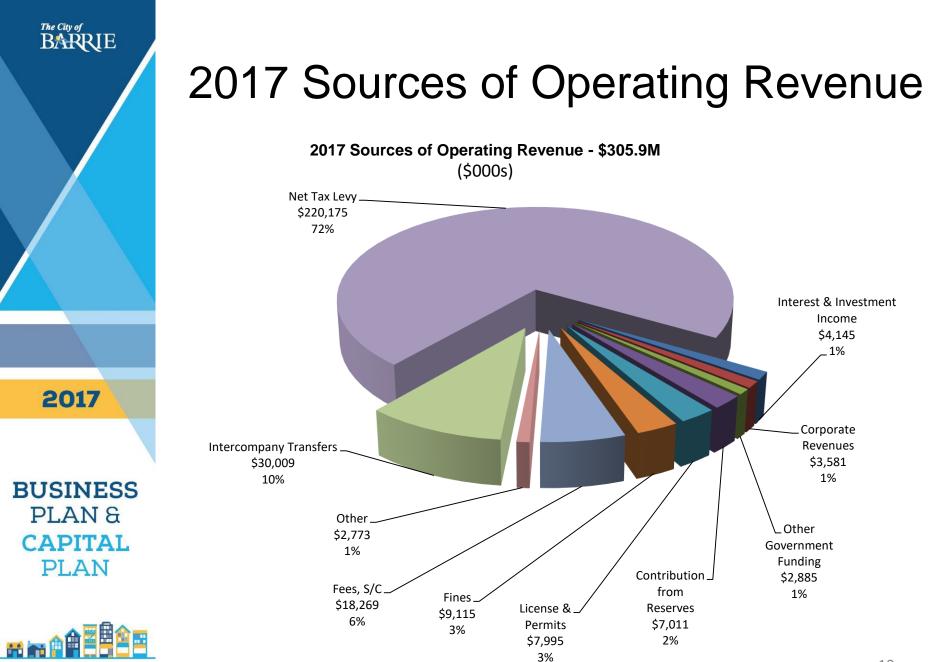
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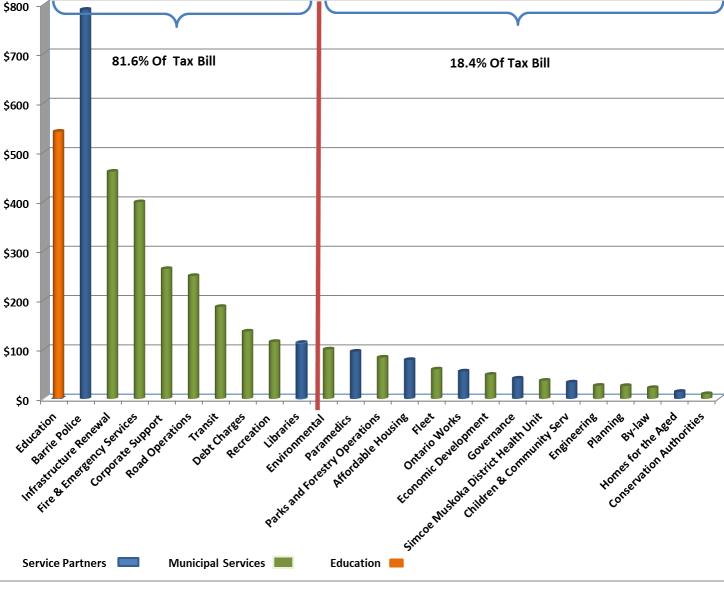


A Single Tax Bill









Where Your Property Taxes Go

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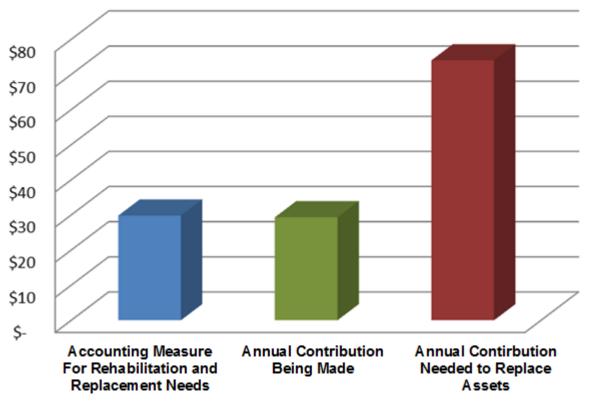
2017



Annual Infrastructure Gap

Tax Supported Annual Infrastructure Gap

(\$ Millions)



To address \$45 million gap Council approved a 1% Dedicated Infrastructure Renewal Fund that's used only for the replacement and rehabilitation of Barrie's roads, bridges, buildings, and other infrastructure.

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2017

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Summary of Tax Budget Changes

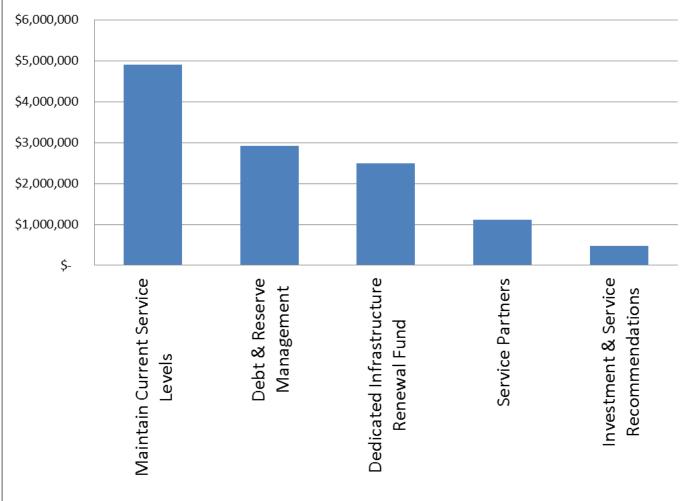
| - | 2017 Budget | Tax Rate |
|---|----------------------|----------|
| | 2017 Duuget | Impact |
| Prior Year - Net Operating Expenditures funded by property taxes | \$208,262,826 | inpact |
| Maintain current programs at current service levels: | <i>\</i> 200)202)020 | |
| Economic Adjustments - Labour | \$ 4,282,000 | 1.719 |
| Economic Adjustments - Contracts | \$ 1,864,000 | 0.759 |
| Approved Investment & Service Recommendations | \$ 429,000 | 0.17 |
| Efficiencies & Cost Savings | \$ (1,146,000) | -0.46 |
| Revenue Changes | \$ (674,000) | -0.27 |
| Interfund Charges | \$ (65,000) | -0.03 |
| Utilities | \$ 256,000 | 0.10 |
| Other | \$ (37,600) | -0.02 |
| Subtotal - Maintaining current programs at current service levels | \$ 4,908,400 | 1.96 |
| Debt & Reserve Management: | . ,, | |
| Debt Management | \$ 1,402,000 | 0.56 |
| Reserves - Tax Capital Reserve (Amortization Method) | \$ 1,000,000 | 0.40 |
| Reserves - Other | \$ 513,000 | 0.21 |
| Subtotal - Debt & Reserve Management | \$ 2,915,000 | 1.17 |
| 1% Dedicated Infrastructure Renewal Fund | \$ 2,500,000 | 1.00 |
| Subtotal | \$ 10,323,400 | 4.13 |
| Service Partner Budget Requests | \$ 1,115,000 | 0.45 |
| Subtotal | \$ 11,438,400 | 4.58 |
| Realized Assessment Growth Benefit | | -1.00 |
| Subtotal | \$ 11,438,400 | 3.58 |
| Investment & Service Recommendations: | | |
| Technology Infrastructure and Business Systems | \$ 117,399 | 0.05 |
| Customer Service | \$ 45,000 | 0.02 |
| Financial Management | \$ 89,332 | 0.04 |
| Environmental Protection | \$ 28,750 | 0.01 |
| Economic Investment | \$- | 0.00 |
| Workforce | \$ 96,185 | 0.04 |
| Infrastructure | \$- | 0.00 |
| Public Safety and Asset Security | \$- | 0.00 |
| Growth Management | \$ 96,715 | 0.04 |
| Subtotal - Investment & Service Recommendations | \$ 473,381 | 0.19 |
| Current Year Net Expenditures funded by property taxes | \$220,174,607 | 3.76 |



Tax Budget Changes

Breakdown of \$11.9M Year-over-year increase in

Tax Levy



Costs to Maintain Current Service Levels

| | 2017 | Tax Rate |
|---|-------------------|----------|
| | Budget | Impact |
| Maintain current programs at current service levels: | | |
| Economic Adjustments - Labour | \$ 4,282,000 | 1.71% |
| Economic Adjustments - Contracts | \$ 1,864,000 | 0.75% |
| Approved Investment & Service Recommendations | \$ 429,000 | 0.17% |
| Efficiencies & Cost Savings | \$ (1,146,000) | -0.46% |
| Revenue Changes | \$ (674,000) | -0.27% |
| Interfund Charges | \$ (65,000) | -0.03% |
| Utilities | \$ 256,000 | 0.10% |
| Other | \$ (37,600) | -0.02% |
| Subtotal - Maintaining current programs at current service levels | \$ 4,908,400 | 1.96% |

- Labour reflects collective agreements
- Contracts reflect indexing provisions (e.g. Transit) and increased volumes (e.g. Waste collection)
- Efficiencies and cost savings reflect reduced commodity pricing (e.g. Fuel and salt)

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Debt & Reserve Management

| | 2017 Budget | | Tax Rate |
|--|-------------|-----------|----------|
| | | | Impact |
| Debt & Reserve Management: | | | |
| Debt Management | \$ | 1,402,000 | 0.56% |
| Reserves - Tax Capital Reserve (Amortization Method) | \$ | 1,000,000 | 0.40% |
| Reserves - Other | \$ | 513,000 | 0.21% |
| Subtotal - Debt & Reserve Management | \$ | 2,915,000 | 1.17% |
| 1% Dedicated Infrastructure Renewal Fund | \$ | 2,500,000 | 1.00% |

2017

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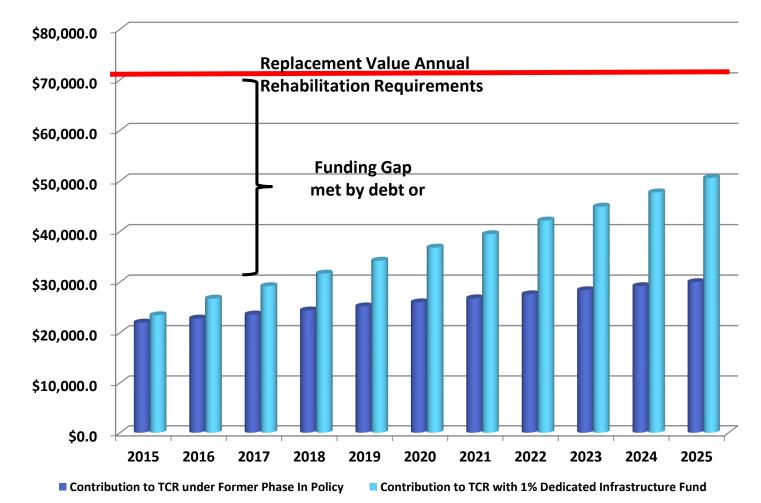


- Annualization of 2016 debentures and new debt servicing costs for planned 2017 debenture,
- Tax Capital Reserve contributions for Dedicated Infrastructure Renewal Fund and Amortization Method,
- Other Reserves such as County of Simcoe Capital Reserve and proposed Legal Contingency Reserve.



Dedicated Infrastructure Renewal Fund

Dedicated Infrastructure Fund Significantly Increases Transfers to Tax Capital Reserve over 10 Years



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Amortization

 In 2015 New/Upgraded Infrastructure Assets of \$93 million were brought on stream

| | \$ Millions |
|---|-------------|
| Amortization Expense on New Assets | \$4.3 |
| Less: Amortization Expense on Disposed Assets | \$0.6 |
| Less: Amortization on Debt Financed New Assets | \$1.1 |
| Required Increase in Amortization for Future Replacement of new Assets | \$2.6 |
| Budget Provision | \$1.0 |
| INCREASE IN INFRASTRUCTURE GAP* | \$1.6 |

* In addition to \$800,000 not budgeted in 2016 for new amortization expense

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Service Partners

| Category | Service Partner | oss Funding quest/Levy | ta | Y change in ax funded quest/levy |
|------------------|---|---------------------------|----|--|
| Local Boards | Police | \$ 50,375,113 | \$ | 1,560,862 |
| | Library | \$ 7,460,748 | \$ | 103,429 |
| Conservation | Lake Simcoe Region Conservation Authority | \$ 1,284,624 | \$ | (12,985) |
| Authorities | Nottawasaga Valley Conservation Authority | \$ 358,912 | \$ | 23,078 |
| County of Simcoe | Long Term Care | \$ 919,000 | \$ | 78,754 |
| | Ontario Works | \$ 3,560,000 | \$ | (1,295,248) |
| | Paramedic Services | \$ 6,123,000 | \$ | 162,721 |
| | Social Housing | \$ 5,508,255 | \$ | 120,123 |
| | Children & Community Services | \$ 2,134,000 | \$ | 34,168 |
| | Museum & Archives | \$ 106,000 | \$ | - |
| | CoS Capital Reserve | \$ 1,400,000 | \$ | 300,000 |
| Health Units | Simcoe Muskoka District Health Unit | \$ 1,734,542 | \$ | 33,299 |
| Other | Physician Recruitment | \$ 60,000 | \$ | - |
| | Tourism Barrie | \$ 213,520 | \$ | - |
| | Lake Simcoe Regional Airport | \$ 425,732 | \$ | 7,121 |
| Grand Total | | \$ 81,663,446 | \$ | 1,115,322 |



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New Investment & Service Recommendations

- Infrastructure
- Financial Management
- Environmental Protection
- Growth Management
- Customer Service
- Workforce
- Technology Infrastructure & Business Systems
 - = 0.19 % of proposed increase



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New Investments & Service Recommendations

| Thomas | Themes Description | Form | FTE Impac t | 2017 Budget | |
|--|---|------|-------------------|-------------|----------|
| Inemes | | # | | Operating | Capital |
| Infrastructure | Maintenance Operator II | 43 | 1 | \$0 | \$650 |
| Infrastructure Total | | | 1 | \$0 | \$650 |
| Financial Management | Transit Revenue Clerk Conversion | 36 | 1 | (\$4,956) | |
| Financial Management | Internal Auditor | 110 | 1 | \$94,288 | \$5,420 |
| Financial Management Total | | | 2 | \$89,332 | \$5,420 |
| | Permanent Part Time Field Technician | 32 | 0.7 | \$37,634 | |
| Environmental Protection | Sustainable Waste Mgmt Strategy Waste Drywall Recycling Program | 41 | | \$28,750 | |
| Environmental Protection Tot | al | | 0.7 | \$66,384 | \$0 |
| Growth Management | Growth Management Implementation - Development Services Field Supervisor | 87 | 1 | \$95,185 | |
| | Right Size Facilities | 85 | 5 | \$126,015 | \$52,340 |
| Growth Management Total | | | 6 | \$221,200 | \$52,340 |
| Customer Service | AODA Compliance - Specialized Transit Service Hour Parity | 90 | | \$45,000 | |
| Customer Service Total | | | | \$45,000 | \$0 |
| Workforce | Strategic Workforce Planning | 59 | 1 | \$109,301 | |
| Workforce Total | | | 1 | \$109,301 | \$0 |
| Technology Infrastructure and Business Systems | SAP Support Staff | 46 | 2 | \$213,453 | |
| Technology Infrastructure and Business Systems Total | | | 2 | \$213,453 | \$0 |
| Public Safety and Asset Security | Communications Operator - Full Time | 20 | 1 | \$63,660 | |
| Public Safety and Asset Security Total | | | 1 | \$63,660 | \$0 |
| Grand Total | | | 13.7 | \$808,330 | \$58,410 |



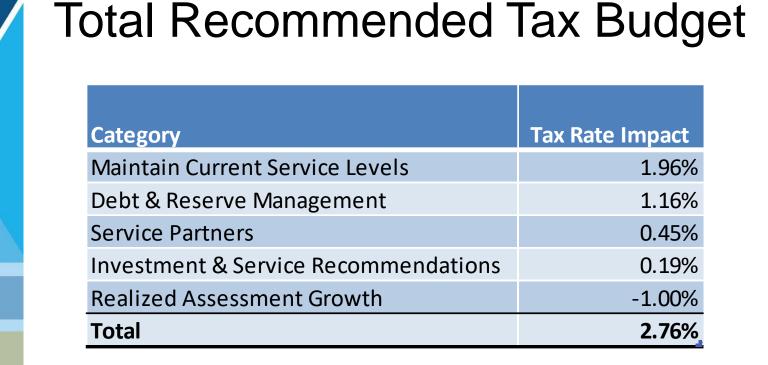
2017

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New Investments & Service recommendation are funded from tax rate \$537,041, water rate \$70,252, wastewater rate \$65,880, parking rate \$10,673, and recoveries from capital \$124,485.







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2017







Rate Budgets

Water & Wastewater

- Business Plan Recommends:
 - 2017 Water rate 2.5% increase
 - 2017 Wastewater rate 5% increase

Parking

• Continued reliance on Parking Reserve, although at reduced rate.

2017

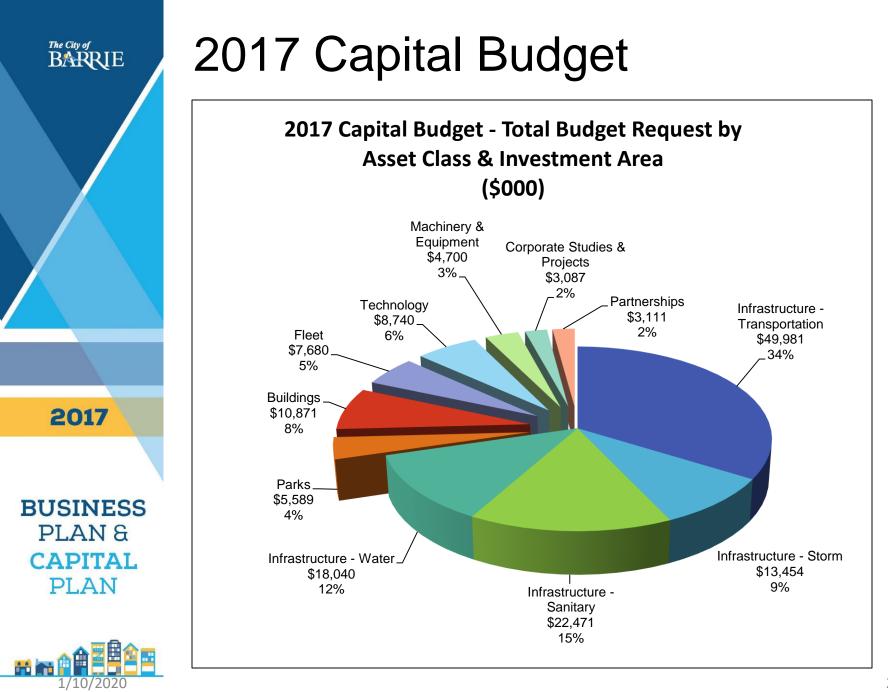
BUSINESS PLAN & CAPITAL PLAN

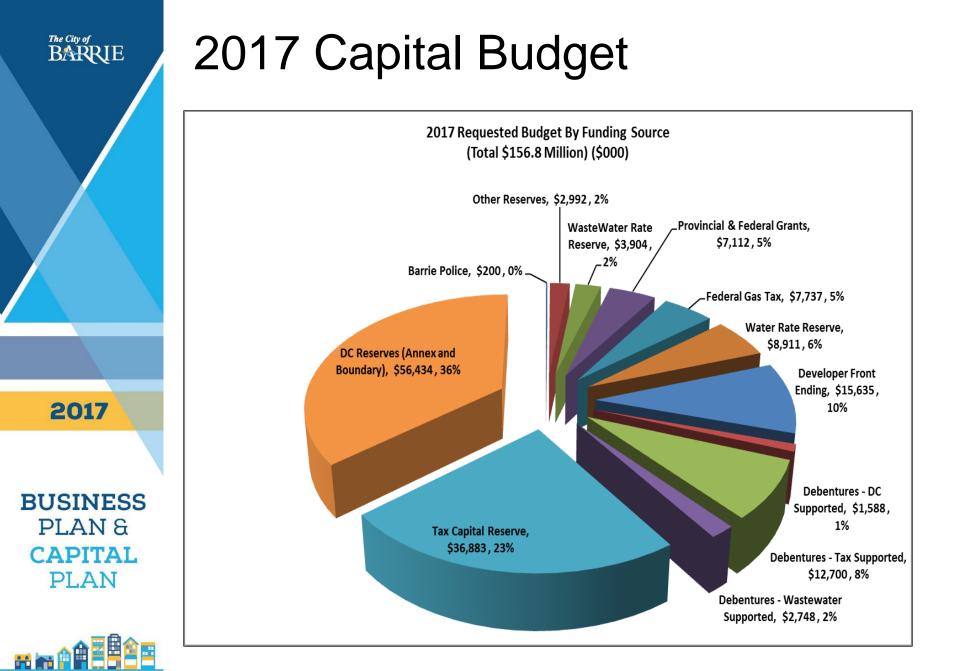


2017 Capital Budget Directions

That staff prepare the 2017 Capital Budget with appropriate consideration of:

- Council's strategic goals;
- A risk based approach to project selection driven considering the City's most critical needs;
- Master plans and infrastructure implementation plans, considering full lifecycle costs; and
- Resource availability.







Impacts of the 2017 Capital Plan

- Annexed lands infrastructure projects
 - Construction starts on key water main and sewer projects
- Highway 400 projects
 - Harvie Road crossing design advances
 - McKay Road interchange design starts
- Centennial and Military Heritage Park completion

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Impacts of the 2017 Capital Plan

- Neighbourhood renewal
 - Pre-design for 4 of the City's oldest neighbourhoods
- Major Roads
 - Morrow Road and Mapleview Drive East construction completion
- Major Facilities
 - City Hall parking garage rehabilitation
 - Main Library HVAC
 - First Responders Campus using alternate delivery model

2017 - 2021 Capital Budget

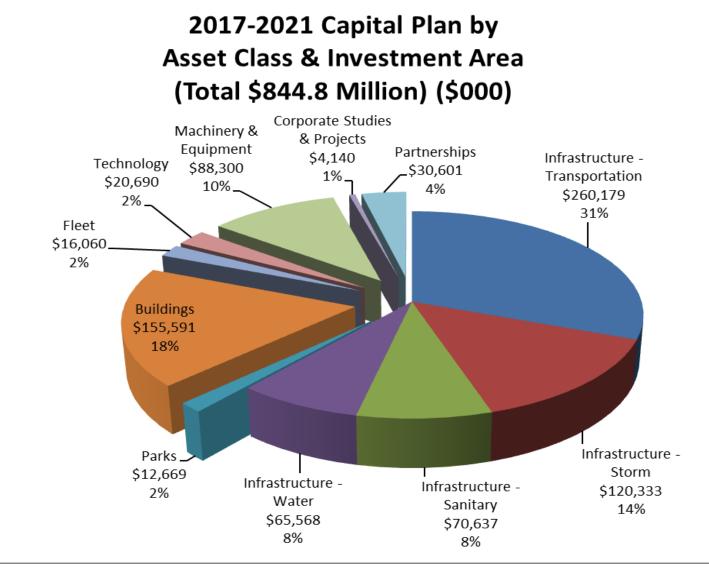
The City of BARRIE

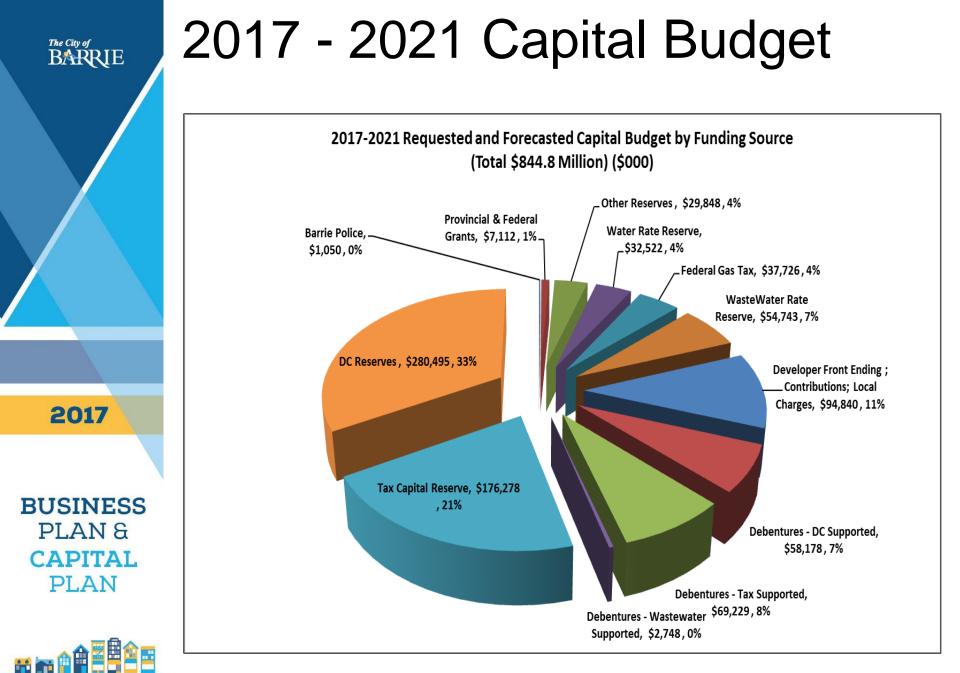
2017

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Development Charge Reserve Forecast

| | 2017 | 2018 | 2019 | 2020 | 2021 |
|---|----------------|--------------|--------------|--------------|--------------|
| Development Charge Reserve Funds | | | | | |
| Beginning Balance | \$ (1,720,554) | \$19,878,784 | \$ 8,873,942 | \$32,310,014 | \$ 6,830,620 |
| Draws from Reserves | 47,849,930 | 61,368,462 | 49,530,896 | 58,447,665 | 77,316,077 |
| Annual Debt Payments (exisitng) | 17,957,988 | 18,300,919 | 18,364,174 | 17,400,432 | 17,400,432 |
| Annual Debt Payments (New) | 0 | 597,435 | 2,212,179 | 4,155,367 | 5,185,576 |
| Contributions to Reserves Less: Credits earned for Developer | 95,723,023 | 92,094,505 | 96,465,281 | 96,973,310 | 118,753,426 |
| Build Projects | 8,315,766 | 22,832,530 | 2,921,960 | 42,449,240 | 16,282,435 |
| Ending Balance | \$19,878,784 | \$8,873,942 | \$32,310,014 | \$6,830,620 | \$9,399,527 |

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- 5 year average annual total draws from DC reserves \$98 million
- 5 year average annual DC revenues \$100 million
- 5 year average ending DC reserve balance \$15.4 million
- 5 year forecasted new DC debt of \$58 million



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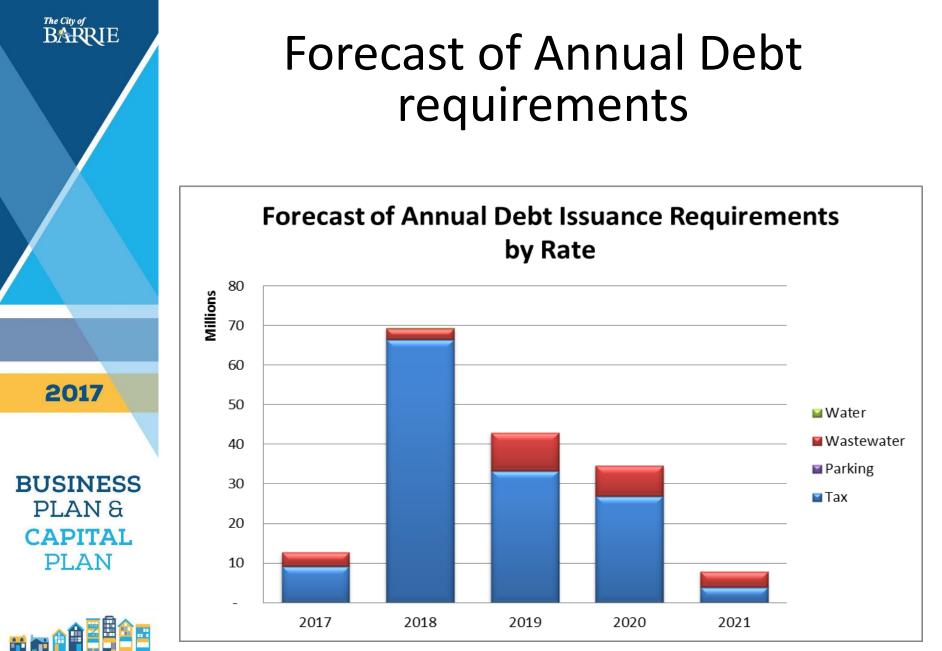


Tax Capital Reserve Forecast

| | 2017 | 2018 | 2019 | 2020 | 2021 |
|-------------------------------|--------------|--------------|--------------|--------------|-------------|
| Tax Capital Reserve | | | | | |
| Beginning Balance | \$23,821,870 | \$6,250,613 | \$15,028,217 | \$10,112,663 | \$5,718,041 |
| Draws - previous Commitments | 18,817,688 | | | | |
| Draws from Reserves - Capital | 28,553,569 | 22,522,395 | 38,715,554 | 40,694,622 | 43,664,716 |
| Contributions to Reserves | 29,800,000 | 31,300,000 | 33,800,000 | 36,300,000 | 41,700,000 |
| Ending Balance | \$6,250,613 | \$15,028,217 | \$10,112,663 | \$5,718,041 | \$3,753,325 |

Forecast Facts:

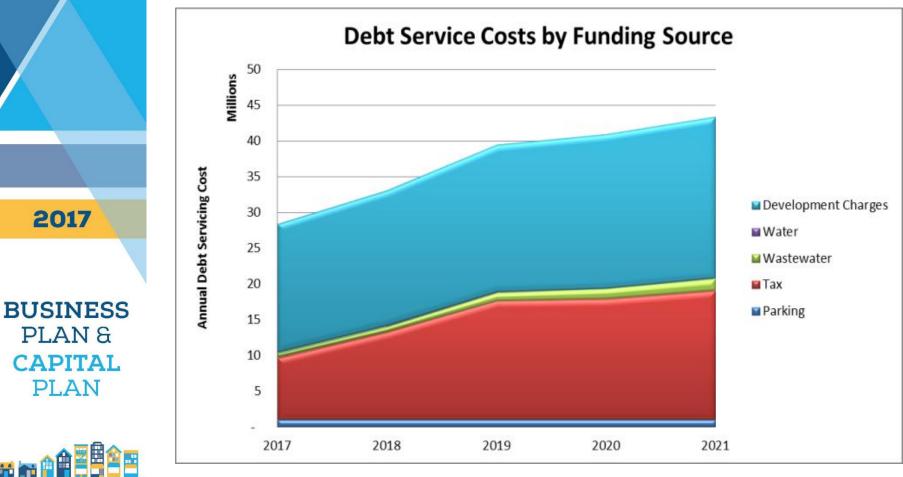
- 5 year average annual total draws \$39 million
- 5 year average annual Contributions \$34 million
- 5 year average ending reserve balance \$7 million
- 5 year forecasted new Tax supported debt of \$60 million



2017

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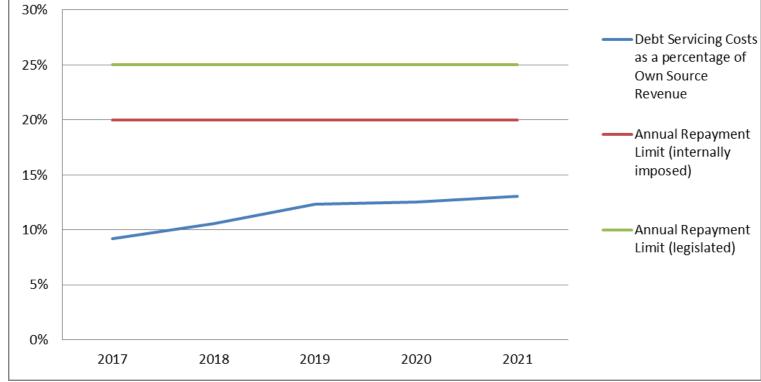
Debt Service Costs by Funding Source





Annual Debt Servicing Costs to ARL









2017

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Total Impact on Average Home

Total Impact to Average Home

| Total Impact to Average Home | | Ş | 1/5 |
|---------------------------------------|----------|-------------|--------|
| | | | |
| Tax Levy | % Change | \$ (| Change |
| Maintain Existing Service Levels | 1.96% | \$ | 75 |
| Debt & Reserve Management | 1.16% | \$ | 45 |
| Dedicated Infrastructure Renewal Fund | 1.00% | \$ | 38 |
| Service Partners | 0.45% | \$ | 17 |
| Realized Assessment Growth | -1.00% | \$ | (38) |
| Investment & Service Recommendations | 0.19% | \$ | 7 |
| Total Tax Impact | 3.76% | \$ | 145 |

| User Rates | % Change | \$ Change | |
|------------------------|----------|-----------|----|
| Water Bill | 2.50% | \$ | 8 |
| Wastewater Bill | 5.00% | \$ | 22 |
| Total User Rate Impact | | \$ | 30 |



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175



Property Taxes Compared to Other Major Household Expenses

| Description | Amount Paid Annually |
|---|-------------------------|
| Total Property Taxes (City, Service Partners, Education)* Taxes Paid for Services Provided Directly By City of Barrie* | \$3,992 (\$2,220) |
| Natural Gas | \$1,200 |
| Hydro | \$1,500 |
| Cable & Internet | \$1,600 |
| Gas for an average automobile driver | \$2,500 |
| Car Insurance | \$1,500 |
| Home Insurance | \$800-\$1,000 |

* For average home assessed at \$302,000



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Next Steps

- January 9, 2017 Overview
 Presentation and Binder Distribution
- January 16, 2017 Service Partner Presentations
- February 6, 2017 Staff Report and General Committee Deliberations

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2017

 February 13, 2017 – Anticipated Council Approval

Budget.Questions@barrie.ca

